



B

Bring Other Products that are at other Pawn Shops

O

Offer To Clean and Test

O

Offer To Carry to their vehicle

M

More Money Next Time (MGR APPROVAL)

E

Extend-Offer To Extend instead of Redeem *renewal preferred

R

Renew-Offer to renew instead of Redeem

A

Appreciate The Customer-A Handshake Goes A Long Way

N

No Need To Go Anywhere else--We are your neighborhood shop.

G

Guarantee-Loan Amount Next Time (MGR APPROVAL)